



# AIG China Company Profile | 2018



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## Global Overview

American International Group, Inc. (AIG) is a leading global insurance organization. Founded in 1919, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement products, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG's core businesses include Commercial Insurance and Consumer Insurance, as well as Other Operations. Commercial Insurance comprises two modules – Liability and Financial Lines, and Property and Special Risks. Consumer Insurance comprises four modules – Individual Retirement, Group Retirement, Life Insurance and Personal Insurance. AIG common stock is listed on the New York Stock Exchange and the Tokyo Stock Exchange.



### AIG Headquarters in New York



New York Stock Exchange



## Global Key Facts & Figures



**\$49.5B**  
AIG's revenue in 2017

**~100**  
Years in operation



Over **87%**  
Fortune 500 companies AIG serves

**80+**  
Countries and jurisdictions  
where AIG serves customers





# Global Key Facts & Figures



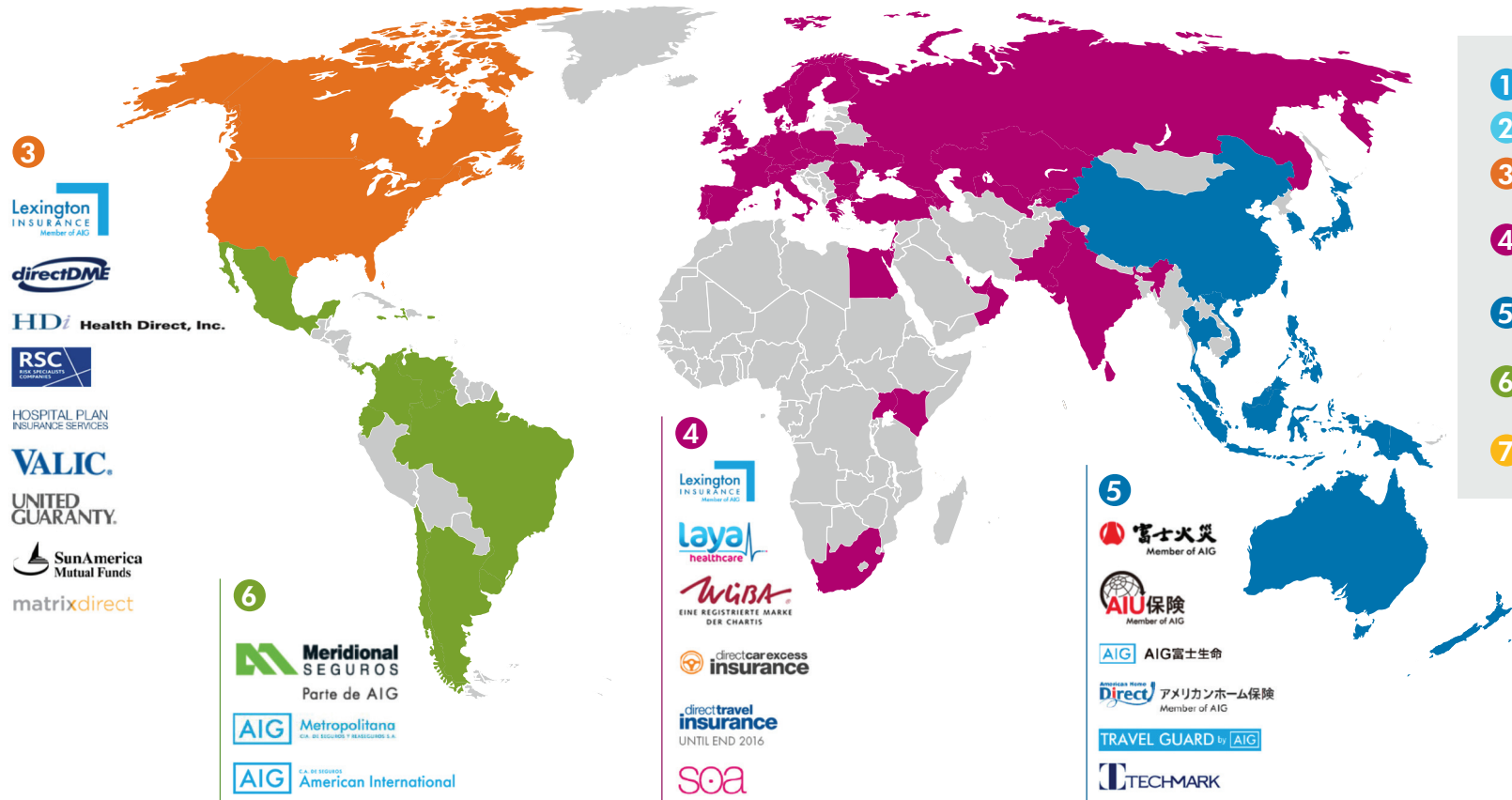
**1** of America's largest companies as indicated in the 2016 Fortune 500



**~56,000**  
AIG employees in 2016



# Global Brand Portfolio



1  
AIG  
AIG

2  
AIG Direct  
AIG Direct  
美亚 直销

- 1 Worldwide Masterbrand
- 2 Worldwide Sub Brands
- 3 U.S. & Canada Endorsed Subsidiary Brands
- 4 EMEA Endorsed Subsidiary Brands
- 5 APAC Endorsed Subsidiary Brands
- 6 LATAM Endorsed Subsidiary Brands
- 7 Global Joint Ventures



## China Overview

AIG Insurance Company China Limited (AIG China), a subsidiary of American International Group (AIG), is a licensed insurance company in China, with branches operating in Beijing, Shanghai, Guangdong Province, Shenzhen, Jiangsu Province, Zhejiang Province, and marine insurance operation center in Shanghai. AIG China is the largest wholly-owned foreign Property & Casualty insurer in China.



AIG China provides comprehensive services and customized products to businesses and individual customers through one of the most extensive P&C network around the world. Solutions include helping Chinese companies 'going-out', risk engineering and outbound travel insurance services.

AIG aims to become the most professional underwriting company in the insurance industry. AIG China is committed to leverage its global resources, experiences and analytical insights to address customer needs and to achieve sustainable growth and development in Chinese market.



## China Key Facts & Figures

GPW of 2017:  
**¥1.6B**

Partners/Brokers:  
**400+**

Employees:  
**~1,000**

**#1** wholly-owned foreign  
Property & Casualty  
Insurer in China



**7**

Branch Offices  
in China:



**20%** of the total foreign  
P&C Market Share

Rooted in  
China since **1919**



## AIG in China

- The American International Group (AIG) can trace its roots back to 1919, when American Cornelius Vander Starr established a general insurance agency, American Asiatic Underwriters, headquarters at The Bund 17 in Shanghai, China.
- AIG markets its brand in China as Mei Ya. “Mei” means “American”, and “Ya” means “Asiatic”.
- AIG was the first foreign insurer in China to receive a license to operate in the market in 1992.
- In 2007, the former China Insurance Regulatory Commission (CRIC) approved conversion of all branches of AIU in China into a wholly owned subsidiary of AIG in China.
- AIG China celebrated its 25th anniversary in China in 2017, and AIG will soon celebrate its 100th anniversary.

回家

The Chinese characters for “Welcome Home”  
can also mean “We’re glad to be back.”

American International Group, Inc. (AIG) is pleased to announce that we have received a license to operate an insurance company in the People’s Republic of China. The first foreign insurer to do so in more than 40 years.

This is a proud moment for us, because AIG was founded in Shanghai

in 1919, and we have long known that one day we would be back. In many ways, the business practices and traditions that we developed in China many years ago still guide our organization today.

AIG, through our affiliate, American International Assurance Company, Ltd. (AIA), will soon be operating out

of our new offices in the American International Tower in Shanghai. Helping the people and businesses of Shanghai, as well as foreign businesses and individuals, with their life, property and casualty insurance needs. Just as we did from our offices at 17 The Bund on the Shanghai waterfront so many years ago.

**AIG** World leaders in insurance and financial services.

American International Group, Inc., Dept. A, 70 Pine Street, New York, NY 10270

# China Milestones



C.V. Starr founded American Asiatic Underwriters (AAU) in Shanghai

1919



Guangdong Branch inaugurated

1995



AIG China became a wholly owned subsidiary of AIG in China

2007



Jiangsu Branch unveiled

2012



25th Anniversary of AIG's return to China and 10th Anniversary of the subsidiary in China.

2017

1910's

1990's

2000's

2010's

1992



Returned to China; Shanghai Branch established

1999



Shenzhen Branch opened

2009



Beijing Branch started operations

2013



Zhejiang Branch set up

2015



Marine Center officially launched



Travel Guard® Guangzhou Service Center grand opening



## Consumer Insurance

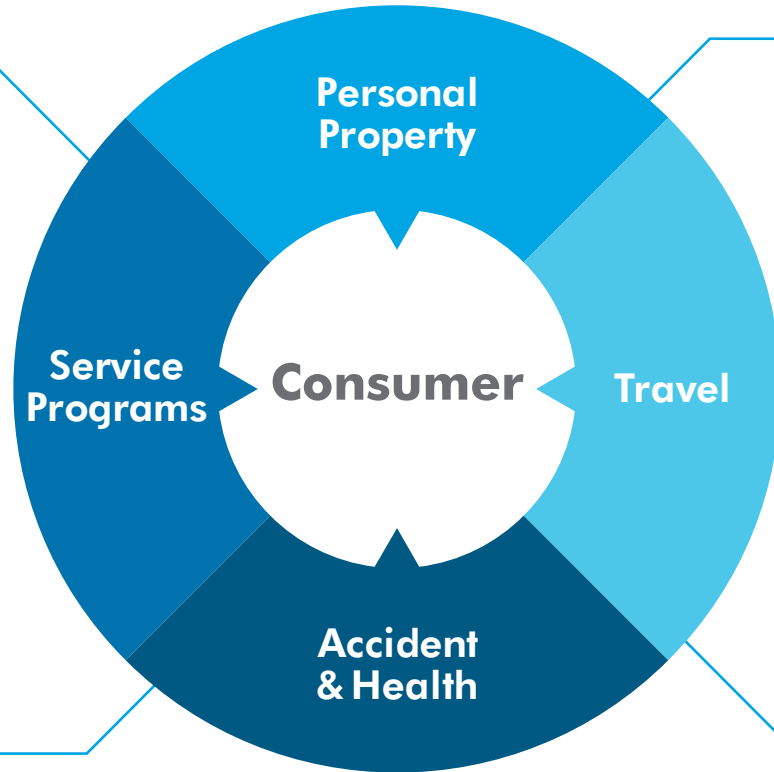
AIG Consumer Insurance is a unique franchise that brings together a broad portfolio of accident and health management, travel and property casualty products offered through a wide distribution network. AIG has long held a leading position in the market. With its strong capital position, customer-focused service, innovative product development capabilities and strong distribution relationships across multiple channels, AIG Consumer Insurance is well positioned to provide clients with the products they need delivered through the channels they prefer.



# Consumer Insurance

AIG China provides warranty administration services with a great depth of expertise and capabilities, from customer service to dedicated global partners, to develop and maintain profitable programs that are valuable to clients' business goals.

AIG China offers a broad range of solutions to meet the particular needs of individuals, families, expatriates, travelers, employees and members of any group.



AIG China protects personal valuables against accidental loss or natural catastrophe.

Well prepared at all time  
Medical assistance  
Wide-range covering  
Travel assistance

# Commercial Insurance

AIG Commercial Insurance is a leading provider of insurance products and services for commercial and institutional customers to help manage risk. AIG Commercial Insurance offers a broad range of products to customers through a diversified, multichannel distribution network. Customers value Commercial Insurance's strong capital position, extensive risk management and claims experience, and its ability to be a market leader in critical lines of insurance business.

- Leading commercial insurer in the U.S., with an established and growing position in China
- Top 10 largest nonlife insurer in the world by net premium income



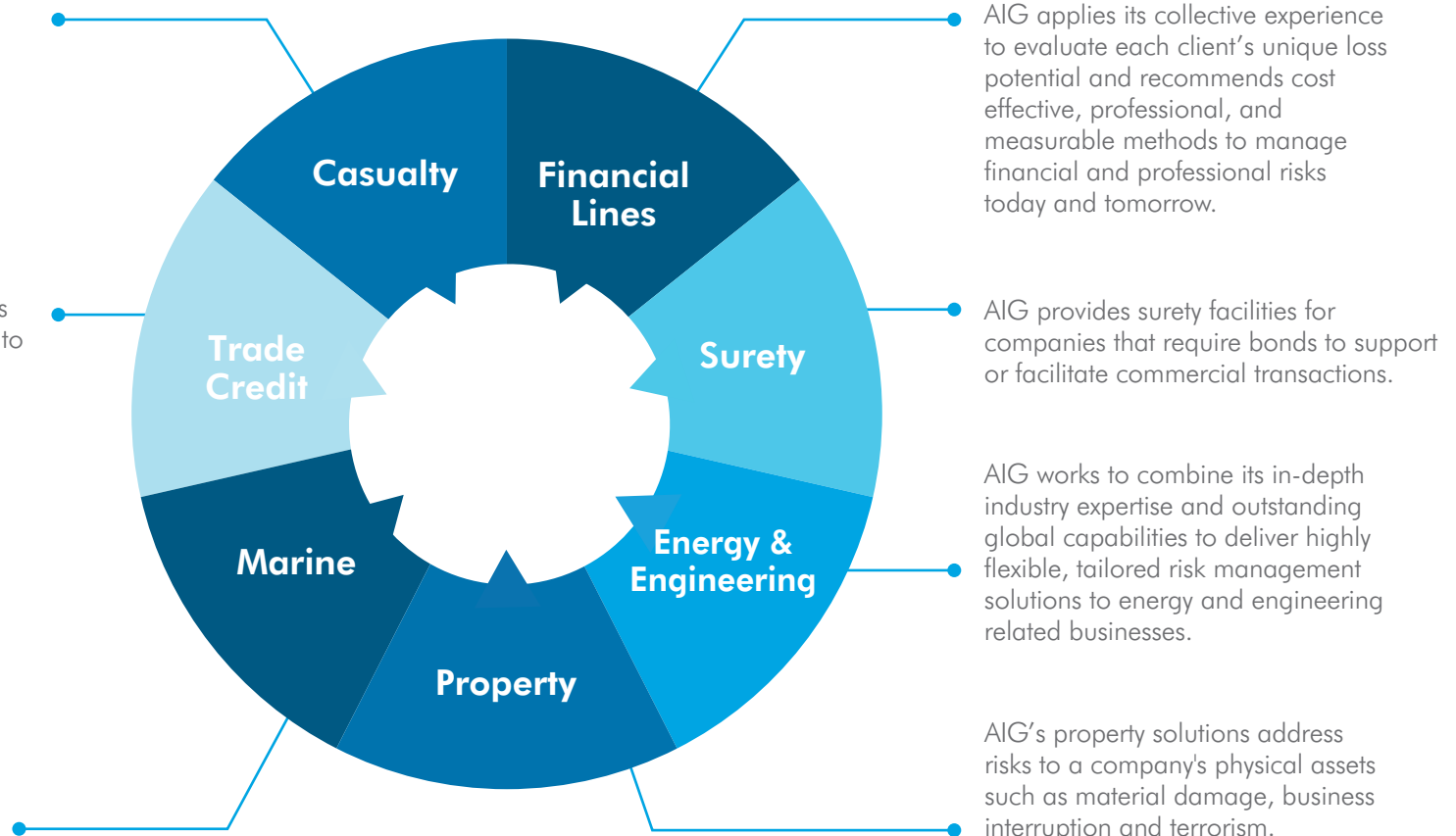


# Commercial Insurance

AIG provides tailored general, excess and specialty casualty solutions for domestic and multinational organizations of all sizes.

AIG provides sellers with the accounts receivable protection needed to safeguard themselves against a customer default due to financial or political events.

AIG provides flexible, tailored marine solutions for cargo owners and logistics operators.



## Achievements and Recognition in China

| Presenter                          | Award   |
|------------------------------------|---|
| Shanghai Municipal Government      | Award of Financial Innovation                                       |
| China Insurance News               | The Most Valuable Growth P&C Insurance Company for 2016/17          |
| Acquisition International Magazine | The Most Valued Foreign P&C Insurance Company in 2017               |
| Information Times                  | The Most Outstanding P&C Insurance Company in 2017                  |
| Information Times                  | The Most Valued P&C Insurance Company in 2017 (Guangdong Branch)    |
| Shenzhen Special Zone Daily        | 2016/17 The Best Claims Services of the Year (Shenzhen Branch)      |
| Shanghai Securities News           | The Most Innovative Insurance Product in 2017 (M&A Insurance)       |
| Information Times                  | The Most Innovative Insurance Product in 2017 (M&A Insurance)       |
| International Finance News         | The Best Risk Management Insurance Company in 2017 (CyberEdge)      |
| Money Weekly                       | The Most Innovative Award for Internet Security in 2017 (CyberEdge) |

Data updated as of December 31, 2017



# Corporate Social Responsibility







American International Group, Inc. (AIG) is a leading global insurance organization. Founded in 1919, today we provide a wide range of property casualty insurance, life insurance, retirement products, mortgage insurance and other financial services to customers in more than 80 countries and jurisdictions. Our diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange and the Tokyo Stock Exchange.

AIG Insurance Company China Limited (AIG China, formerly Chartis Insurance Company China Limited), a member company of AIG, is a registered property insurer in China, with branch offices in Beijing, Shanghai, Guangdong Province, Shenzhen, Jiangsu Province and Zhejiang Province.